

BOTSWANA MEAT COMMISSION

BMC CATTLE PURCHASING IN THE FIELD

BMC HAS INTRODUCED A LIVE CATTLE PURCHASING PROGRAM IN 2009 THAT INCLUDES BOTH PURCHASING CATTLE AT FEEDLOTS AND PURCHASING CATTLE IN THE FIELD. THE INTENTION OF PURCHASING LIVE CATTLE IS TO:

- INCREASE THE NUMBER OF CATTLE SLAUGHTERED BY BMC.
- ENSURE THAT GOOD PRICES ARE RECEIVED BY PRODUCERS FOR GOOD QUALITY YOUNG LIGHTWEIGHT ANIMALS THAT CAN BE FEED FINISHED.
- IMPROVE PRODUCTION PLANNING AT BMC BY HAVING AVAILABLE A SECURE AND CONSISTENT SUPPLY OF CATTLE.

BMC HAS INTRODUCED A SCHEME WHERE CATTLE CAN BE SOLD BY PRODUCERS AND PURCHASED BY BMC AT DESIGNATED FIELD LOCATIONS FOLLOWING A SCHEDULED BUYING PROGRAM.



CATTLE PRODUCERS WISHING TO SELL YOUNG CATTLE (LESS THAN 2 TOOTH) THAT WILL NOT ACHIEVE A CARCASS WEIGHT OF 200KG OR BETTER ARE ENCOURAGED TO CONSIDER SELLING CATTLE DIRECT TO BMC. THIS IS BECAUSE:

- CATTLE WITH CARCASS WEIGHTS BETWEEN 180KG AND 200KG ARE NOT ELIGIBLE FOR THE PPS PAYMENT (SEE PPS BROCHURE).
- CATTLE UNDER 180KG CARCASS WEIGHT ARE PAID A LOW PRICE TO ENCOURAGE THESE CATTLE TO BE GROWN TO A HEAVIER CARCASS WEIGHT (BETTER THAN 180-200KG).

CATTLE PRODUCERS WILL RECEIVE BETTER PAYMENT FOR YOUNG LIGHTWEIGHT CATTLE PURCHASED BY BMC AND A BMC CONTRACTED FEEDLOT THAN THEY WILL RECEIVE FROM DIRECT DELIVERY TO THE ABATTOIR.

VISION 2009

To be one of the best producers of beef and related products in the world and to have a committed workforce that effectively utilises the Commission's resources by adopting efficient methods of slaughter, processing and marketing.

MISSION 2009

To procure cattle and manufacture beef products for marketing nationally and internationally in order to maximise financial returns to Botswana cattle producers.



**ONLY THE BEST THINGS NATURE HAS TO OFFER GOES INTO OUR PRODUCTS.
ANYTHING ELSE SIMPLY DOESN'T MEET OUR REQUIREMENTS**

This initiative offers producers a live weight selling alternative for their cattle. Outcomes include:

LIGHT-WEIGHT CATTLE

- Live-weight return for young underweight cattle (under 350kg) is far better than the CDM or slaughter return.
- The live-weight price schedules produced by BMC will provide producers with a price benchmark to use when selling their cattle.
- By actively procuring young animals in the field and utilizing otherwise vacant feedlot capacity, the BMC is promoting the GOB drive to increase weaner and feedlot production.
- BMC contracted feedlots will produce a steady supply of young heavy, well finished carcasses that have excellent market acceptance.
- This program will encourage better off-take and assist in demographic change of the National Herd.

ALL OTHER CATTLE

- Barriers to supplying cattle to BMC are minimised. BMC takes responsibility for organising:
 - Veterinary & Police permits as required
 - Transport from the buying area
 - Branding and ear-tagging
- Cattle producers are provided with a live-weight selling alternative for supply to BMC with the same security of payment they have trusted for many years.

CATTLE PURCHASED IN THE FIELD BY BMC MUST BE BOLUSED:

- IT IS A REQUIREMENT TO MEET THE STRINGENT TRACEABILITY REQUIREMENTS OF THE EU MARKET, AND
- IN ORDER TO MANAGE AND MONITOR THE FIELD PURCHASING SYSTEM BMC MAKES EXTENSIVE USE OF THE BOLUS SYSTEM

A TYPICAL FIELD BUYING PRICE SCHEDULE

FIELD BUYING PRICE SCHEDULE

		DENTITION				
		0&1	2	3&4	5&6	Full Mouth
CATTLE FOR FEEDING	less than 200	8.40	3.90	3.90	3.60	3.30
	200.5 260	9.60	6.00	4.10	3.90	3.60
	260.5 300	9.20	8.20	7.50	6.25	6.00
	300.5 340	9.20	8.20	7.50	6.25	6.00
	340.5 380	9.20	8.20	7.50	6.25	6.00
	380.5 410	9.20	8.20	7.50	6.25	6.00
CATTLE FOR DIRECT SLAUGHTER	410.5 450	8.60	8.10	8.00	7.50	7.00
	450.5 490	8.60	8.10	8.00	7.50	7.00
	490.5 520	8.60	8.10	8.00	7.50	7.00
	520.5 and Over	8.60	8.10	8.00	7.50	7.00
CATTLE IN POOR CONDITION	410 and over			7.50	6.25	3.60

FEMALE CATTLE **7.00** **7.00** **7.00** AS ABOVE AS ABOVE
 ALL OVER OVER
 WEIGHTS 200KG 260KG

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FOR PRICES AND MORE INFORMATION VISIT
WWW.BMC.BW



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 ANYTHING ELSE SIMPLY DOESN'T MEET OUR REQUIREMENTS